

Revitalization of the Ideal Value of Archipelago's Culture through KIPAS Model Counseling

Andi Mappiare-AT^{1,*}, Nur Hidayah¹, Muslihati¹, Lutfi Fauzan¹

¹ Department of Guidance and Counseling, Faculty of Education, Universitas Negeri Malang, Malang, Indonesia *Corresponding author. Email: andi.mappiare.fip@um.ac.id

ABSTRACT

Theoretically, it is believed that social actions that take place consciously will influence the development of counseling. Likewise, the value system or local wisdom of an ethnicity can be absorbed into the counseling process. Research has described the expectations of local communities regarding the ideal value system which is seen as noble, as a means of control, and maintenance of social balance, which need to be revitalized and passed on to the youths. The research also describes the elements of informal and non-formal leaders that play an important role in the revitalization and cultural heritage. Suggestions are made that KIPAS counselors should be more careful in considering local wisdom in counseling; and researchers need to further explore strategies for involving informal/non-formal leaders in counseling.

Keywords: culture revitalization, KIPAS model counseling, local wisdom, value system

1. INTRODUCTION

This research is in the context of the revitalization of the archipelago's culture in educational counseling. Archipelago's culture, somewhat specifically, has been used as one of the content or main content of educational counseling in Indonesia, especially the counseling model of KIPAS (acronym of Konseling Intensif, Progresif, yang Adaptif terhadap Struktur).

In English, that means counseling which is intensive, progressive, and adaptive to structure. Serious research specific to the construction and explanation of KIPAS model counseling content has been pioneered over the past 19 years (Mappiare-AT., 2009; 2010; 2012; 2013a; 2013b; 2015; 2017; Mappiare-AT., Ibrahim, & Sudjiono, 2009; Mappiare-AT., Fachrurrazy, & Sudjiono, 2010; 2011; 2012; Mappiare-AT., Fachrurrazy, & Faridati-Zen, 2014). Cultural influence into counseling is already an internationally reviewed issue (Sumari, & Jalal, 2008), and the counseling model constructed in the millennial era has multicultural work characteristics (Daya, 2001; MacCluskie, 2010).

Specifically, in this research, there has been a series of pre-research activities related to efforts to arrest local cultural values of a number of ethnicities in Indonesia in the face of the era of globalization. The pre-research activities were conducted through interview with students from various regions of Indonesia. Some abstractions from the preliminary study results can be summarized as follows: (1) there is a strong expectation of local communities of a number of ethnicities in Indonesia to preserve and maintain their own local values system; (2) there is a conscious effort by parents and community leaders to bequeath or revitalize these local cultural values among youths; and (3) conscious efforts to devolution or revitalization of local cultural values are a process of learning, or re-learning in the everyday family, and the same can be done in the counseling process. These issues will greatly facilitate school counselors who use KIPAS Model counseling that prioritizes collaboration with parents of students, formal and non-formal leaders in the community, as well as other members of the profession (Mappiare-AT, 2007b; 2008), as also suggested in a number of studies (Castle, & Gilbert, 2006; Sprinthall, Peace, & Kennington, 2001).

The preliminary findings of such pre-research activities above are relatively parallel to the findings of cultural research related to counseling that has been done before, for example, the details of the archipelago's culture as an expression of local wisdom are expected to be the content of educational counseling (Mappiare-AT, 2010; 2012); the importance of self-management for Indonesian youth in postmodern culture (Mappiare-AT, 2007a); and participation of parents or communities in school education in efforts for cultural devolution through education, or guidance and counseling (Mappiare-AT, 2007b; 2008). Theoretically, it is believed that social actions, community activities that take place consciously will affect the development of counseling. Both social action for the good of youth on the one hand and counseling on the other hand, are

equally an educational activity, which is equally a normative conscious effort to usher young people towards a better life. This kind of event brings "counseling as a cultural product" (Mappiare-AT, 2017).

From a wider perspective and positive view, culture becomes a motivator to the development of counseling. It can also occur that socio-cultural development hampers the development of the counseling service. Ethically, culture is often categorized as a patriarchal culture and matriarchal culture. Both can motivate counseling development with different functions. The proponents of social critique theory suspect that in patriarchal culture education or counseling is used as a social control. Meanwhile, the matriarchal culture, which has many positive characteristics, gives place to the free growth of the function of counseling profession as a means to make a healthy society (Kellner, 2004; Mappiare-AT, 2009).

In other categories, the competitive culture or race culture of individualist societies has an effective life orientation, relying on self-control and environmental control, or orientation on natural mastery, as partly a hallmark of the culture of perfection and progress. The rapid growth of school counseling and various pre-office training programs, for example, occurred in the US since 1958 as a result of the Soviet Union's launch of Sputnik in 1957 (Givens, 2009; Romano, & Kachgal, 2004). On the contrary, the negative side can be the case that a number of community counseling interventions lately are clearly "market-driven". Similarly, Neoliberal (and postneoliberal) policies, as well as social class disparities, have led to a change in the role of counselors, from marketized services, into a kind of "commodity supplier", no longer a typical social service founder (Kargul, 2014).

The dynamic, ever-changing, and evolving nature of culture provides a pattern of philosophy and counseling praxis. A number of sources point out the stronger public demand for counseling services at the primary education level (Mappiare-AT, 2012); and there is a cultural and ethnicity impact on the counseling process (Morris, 2014). Societies with high modernity often bring selfdilemmas that require competent people to manage selfdilemmas in order to achieve self-identity integration (Giddens, 1991). Another phenomenon, that professional differentiation and social change lead to community counseling, is now likely to become a general instead of a professional identity crisis; whereas it originally clearly had a preventive and developmental perspective as a fundamental differentiation from other professions, such as social workers and psychology (Southern, Gomez, Smith, & Devlin, 2010).

The above exposure has shown changes, developments, and shifts in the nature and direction of counseling as a result of social, cultural, and values system developments (Daya, 2001). For Indonesia, in an ethnic perspective, there has also been a development of counseling with the inclusion of social phenomena, especially cultural values into the counseling process, among others, the multigenerational values of "Adiluhung Pancakaki" (Hidayat, 2017); ethnic identity as an influence on career decisions (Amen, 2015); the adoption of local Lampung ethnic values in improving students' prosocial behavior (Firtia, 2015); absorption of Tolaki ethnic cultural values to improve students' social skills (Silondae, 2013); and the involvement of informal leaders in the community in the understanding and career decisions of students (Abdi, et al., 2018). On one dimension, all the research and studies have been claimed as the scientific foundation of KIPAS as a model of archipelago's cultural-based counseling (All-Habsy, & Wahyuni, 2019; Ariantini, Naser, & Hanafi, 2019); while on other dimensions, cultural studies can be the counseling content of KIPAS models and need to be tested through empirical research (Wahyuni, et al., 2019) These studies in this case will provide a deeper understanding of the ideal value system that needs to be included in counseling according to people's expectations.

Based on the background discussed above, the focus of this research is: How is the description of local community expectations researched regarding the ideal value system that needs to be revitalized and passed on to local youth? Which elements of society play an important role in the revitalization or devolution of the society's ideal value system? The results of this study will be very useful in complementing the empirical evidence of the existence of all culturally based counseling models which are developing in Indonesia, especially in completing the necessary information in KIPAS counseling model (Mappiare-AT., 2013a; 2013b; 2017).

2. METHOD

This research was conducted with a qualitative multiple case study type approach with a combination design between discursus analysis (Tirado, & Gálvez, 2007) and meta-analysis (Alvesson, & Skolberg, 2000; McLeod, 2003). The properties inherent in this case study are: (1) the use of various data sources; (2) different perspectives on data (i.e. research teams or comparisons; (3) study each case in a social context; (4) consideration of conflicting interpretations of data; (5) clear and explicit collection of analytical data and procedures; (6) conclusions supported by data; (7) use of replication with respect to the involvement of some cases (McLeod, 2003).

Case selection criteria include: (1) the socio-cultural phenomenon containing the local value system is unique in terms of its sustainability in the midst of the current global era; (2) the local community is still actively implementing their unique value system in daily life; (3) there are typical methods or strategies of cultural devolution or daily life, or at least the potential to be revitalized, either in the form of local practices or in the form of folk games; (4) individuals in the local community are approachable and accessible as sources or research informants; and (5) system of local cultural values have appeals so that it becomes the passion of the field workers involved (postgraduate students, S2 and S3) and have enough access to the daily life of the ethnic communities studied. On the basis of those criteria, the local cultural values studied are on community sites of Kudus ethnic in Central Java, Samin ethnic in Blora in Central Java, Madura ethnic in East Java, Melayu ethnic in Bengkulu Province, mandar ethnic in West Sulawesi, and Tidung ethnic in Tarakan/North Borneo.

This study used purposive and cluster sampling strategies for location determination and local communities. The analysis unit was a group in which the drawn meanings were based on the agreement of the community or community group that was researched and the enactment of meaning as a result of interpretation about the group. In this way, the opportunities for transferability were greater. There were several data collection techniques operated in this study, among them were, observations, interview, dialog, document and text examination, as well as focus group discussions.

3. RESULTS AND DISCUSSIONS

Parallel to the problems already formulated above, there are two parts of the findings in this study. The first finding concerns the cultural differences between ethnicities that form a personality identity that will determine attitudes and behaviors. The second finding deals with important role holders in cultural devolution or local wisdom.

The first finding is the ideal value system derived from local culture or local wisdom which is still real and distinctive. It is viewed by every ethnic community as sublime, being a hallmark of self-esteem, maintained as a tool of social control and ethnic unification, a bastion of culture or cultural immunization material, in order to gain world good fortune and safety in the mortal realm, and desperately needs to be passed on to the younger generation. Such cultural maintenance was also found in previous research, in which the people of Kuta (Ciamis -West Java) by making a sacred forest named Leuweung Gede as a symbol of the continuity of their culture and personality identity. The preservation of this forest is evidence that shows the culture of Kuta people retains personal distinctiveness and develops amid the changing times today (Efendi, 2014). The typical culture of an ethnic group is still coloring the results of previous studies of ethnic Indonesians. Sundanese people, for example, use the Pancakaki system as a tool to preserve multigenerational personality values and identities called

"nilai-nilai adiluhung warisan leluhur" or the values of ancestral heritage (Hidayat, 2017).

The second finding, in Indonesia it is still true that cultural differences among ethnicities will form a personality identity that will determine attitudes and behaviors. The culture in which a person is raised will degrade the attitudes, values, norms, and orientations of life typical of one generation to the next (Amin, 2015). It was somewhat different from the culture in the greater Western multicultural influence (Daya, 2001). Some of so-called personal qualities the that become "multicharacter" for the role of "multicultural" are identity, backstory (delusions of individual history), appearance, content of speech, manner of speech, manner of gesturing, emotional dynamics, social interaction patterns, role and role dynamics (Hayes-Roth, Maldonado, and Moraes, 2002).

Counseling in Indonesian culture places culture as a content of counseling in ethic positions and the nature of its approach is culture-specific; and this is different from Western counseling which place culture as emic position and the nature of the approach is universal (Daya, 2001), and there are doubts about the need for multicultural counseling (Patterson, 2004). Related to this, the revitalization of *nusantara* culture in the counseling model of KIPAS is fused in the effort to devolution of local wisdom values. The cultural role in this case is found in three common types as shown below.

The first type is subjective culture as the ideal personal characteristic of counselors and counselee, for example: the study of the value of archipelago's culture as an Indonesian individual character (Mappiare-AT, A., 2015); crystallization of the cultural value of the archipelago according to the founding father of Indonesia as the ideal character of the counselor (Ariyanto, Mappiare-AT, & Irtadji, 2016); Bugis cultural messages in South Sulawesi as the ideal character expectation of counselors (Rahmi, Mappiare-AT, & Muslihati, 2017); local wisdom in the text of Huma Betang at Dayak ethnic in Central Borneo as a consideration in the multicultural competency training of counselors (Riswanto, Mappiare-AT, & Irtadji, 2017); Mandar ethnic culture messages in South Sulawesi containing expectations about the social identity of teenagers (Irawan, Mappiare-AT, & Muslihati, 2018).

The second type is subjective culture as a content of counseling, for example: moral messages in Aceh pantun discussed in the Focus Group Discussion Technique for the devolution of students' moral values (Afriadi, Mappiare-AT, & Muslihati, 2020); Melayu local wisdom in West Borneo as *bibliokonseling* content (Hastiani, et al., 2019); local wisdom of Bengkulu ethnicity in Sumatra, Madura ethnicity in East Java, and Tarakan ethnicity in North Borneo as contents of counseling in improving the social skills and maturity of students' careers (Ariantini, Naser, & Hanafi, 2019).

The third type is objective culture in the form of folk games or children's games as a counseling technique (Mappiare-AT., et al., 2019), for example: rope jump folk games as empowering techniques (Ariantini, & Suriata, 2019); and a number of other folk games with local names which are used as counseling techniques for character reinforcement (Lacksana, 2017); social adjustment or social skills (Leksana, 2017; Kasim, 2017); and personal self-control in overcoming excessive "Smartphone games" (Liza, & Rusandi, 2017).

Both findings of the study, on the other hand, describe that parents, informal leaders and non-formal figures of society play an important role in cultural devolution or local wisdom. This section is parallel to the results of previous research that the role of parents is important in the devolution of social capital to Chinese children (Yousefi, Sepehrnia, & Ghahroudi, 2018). Other research in Sundanese society shows that in addition to core family members, relatives of both mothers and fathers, are also involved in the devolution of values to Sundanese children (Hidayat, 2017). The participation of parents and extended family members is dominant in the development of children's social skills and skills in the Bugis Mandar ethnic community in South Sulawesi (Irawan, Mappiare-AT, & Muslihati, 2018; Kasim, 2017).

The involvement of parents and community leaders is high in the effort to the devolution of moral values through pantun in Aceh (Afriadi, Mappiare-AT, & Muslihati, 2020). The participation of parents, community leaders, formal and non-formal leaders is very high in the cultivation of Melayu values for the ideal personal development of youth in North Borneo (Hastiani, et al., 2019). The involvement of informal and community leaders is high in the efforts of understanding and career decisions of students in the Gayo community of Central Aceh Province (Abdi, et.al., 2018).

Educators or mentors and counselors, in particular, who use the KIPAS model, as an implication, need to work together and collaborate with parents of students, informal leaders, and non-formal figures in local cultural heritage through counseling. The forms of collaboration do not have to involve parents of students, or community leaders in counseling activities but rather in the scrutiny of local messages of wisdom that will be used as counseling contents.

4. CONCLUSION

There are two important conclusions that can be drawn from this study:

First, the ideal value system is viewed by every ethnic community as sublime, being self-esteem characteristic, maintained as a tool of social control and ethnic unification, a bastion of culture or cultural immunization, to gain world good fortune and salvation in the mortal realm, and desperately needs to be passed on to the younger generation.

Second, parents, informal leaders and non-formal community leaders play an important role in cultural devolution or local wisdom; and guidance and counseling teachers or education counselors are necessary to participate in the revitalization or devolution of local wisdom.

5. ACKNOWLEDGEMENTS

This research has been supported by PNBP funding through LP2M Universitas Negeri Malang. Therefore, our sincere thanks go out to PNBP funders and fund managers at LP2M Universitas Negeri Malang. We would like to thank the field workers who have collected this research data, i.e., Gudnanto to the people of the Kudus ethnic in Central Java; Rusmiyati and Ahmad Hanafi in Madura ethnic East Java; Tyas Martika Anggriana on Samin ethnic people in Blora Central Java; Andi Wahyu Irawan on Mandar ethnic people in Mandar South Sulawesi; Muhammad Nikman Naser on the ethnic people of Bengkulu in Sumatra; and Nisa Ariantini in the Tidung ethnic group in the Tarakan borneo city of North Borneo.

REFERENCES

- [1] Abdi, S., Mayra, Z., Kushendar, & Pernama, A. 2018. Peranan Nilai-Nilai Sarak Opat dalam Budaya Masyarakat Gayo Terhadap Pemahaman Karir (Indigenous Counseling Reviewed with Social Cognitive Career Theory), Prosiding Seminar Nasional "Etika dan Profesi Konselor di Indonesia" UNJ, Feb 2, 360-377.
- [2] Afriadi, N., Mappiare-AT, A., & Muslihati, 2020. Konstruksi Teknik Focus Group Discussion Bermuatan Nilai Moral dalam Pantun Aceh untuk Memodifikasi Karakter Siswa. Jurnal Pendidikan: Teori, Penelitian, dan Pengembangan, 5(5), 706–713. (online). http://journal.um.ac.id/index.php/jptpp/ EISSN: 2502-471X DOAJ-SHERPA/RoMEO-Google Scholar-IPI
- [3] All-Habsy, B., & Wahyuni, F., 2019. Scientific Foundation of Nusantara Culture Based Counseling Model: KIPAS (Konseling Intensif Progresif Adaptf Struktur). European Journal of Education Studies, 5(9), 213 – 230. DOI: 10.5281/zenodo.2548956. https://www.researchgate.net/publication/330701709
- [4] Alvesson, M., dan Skolberg, K. 2000. Reflexive Methodology: New Vistas for Qualitative Research. London: Sage.
- [5] Amin, Z. N. 2015. Pengaruh Identitas Etnis terhadap Orientasi Karir Siswa Keturunan Jawa dan Siswa Keturunan Tionghoa. Seminar Nasional Konseling Berbasis Multikultural, Bimbingan dan Konseling FIP UNNES, July 20, 76-84.
- [6] Ariantini, N., & Suriata, 2019. Konstruksi Permainan Tali Luek sebagai Teknik Empowering Konseling Model KIPAS. Jurnal Bimbingan dan Konseling Borneo, 1(2), 25-29. http://ojs.borneo.ac./ojs/idex.php/JBKB.
- [7] Ariantini, N., Naser, M. N., & Hanafi, A. 2019. Konstruksi Teknik Konseling Berbasis Budaya Model KIPAS untuk Meningkatkan Kecakapan Sosial dan

Kematangan Karier Siswa. Nusantara of Research, 6(1), 26-32.

- [8] Ariyanto, R.D., Mappiare-AT, A., Irtadji, M., 2016. Identifikasi Karakter Ideal Konselor Menurut Teks Founding Fathers Indonesia: Kajian dalam Perspektif Fromm. Jurnal Pendidikan: Teori dan Praktik, 1(2), 174-182.
- [9] Castle, D. J. & Gilbert, M., 2006. Collaborative therapy: framework for mental health. The British Journal of Psychiatry, 189, 467-472.
- [10] Daya, R., 2001. Changing the Face of Multicultural Counselling with Principles of Change, Canadian Journal of Counselling, 35(1), 49-62.
- [11] Efendi, A. 2014. Implementasi Kearifan Budaya Lokal pada Masyarakat Adat Kampung Kuta sebagai Sumber Pembalajaran IPS. Sosio Didaktika, 1(2): 211-218.
- [12] Fitria, N. 2015. Bimbingan Kelompok Berbasis Tata Nilai Lampung untuk Meningkatkan Tingkahlaku Prososial Siswa. Jurnal Fokus Konseling, 1(2): 162-171
- [13] Givens, M. B. 2009. School Counselor, NDEA, and School Desegregation in Alabama: The
- [14] Evolution of A Proffession. A Dissertation. Submitted for the Degree of Doctor of
- Philosophy in the Department of Educational Leadership, Policy, and Technology Studies in the Graduate School of The University of Alabama. (Online). Accessed January 21, 2017, http://libcontent.lib.ua.edu/content/u0015/0000001/0000 183/u0015_0000001_0000183.pdf)
- [16] Hastiani, Mappiare-AT., A., Atmoko, A., & Lasan, B. B., 2019. Reconstruction of Bibliocounselling Containing Melayu Local Wisdom, West Borneo, Indonesia. International Journal of Innovation, Creativity and Change, 5(6), 905-918.
- [17] Hayes-Roth, B., Maldonado, H., & Moraes, M. 2002. Designing for Diversity: Multi-Cultural Characters for a Multi-Cultural World. Stanford University, and Universidade Federal do Rio Grande Do Sul. (Online). Accessed, Nov 14, 2018, Worldhttps://hci.stanford.edu/publications/2002/Design4 Diversity/Design4Diversity. pdf
- [18] Hidayat, A. 2017. Pola Pewarisan Nilai yang Berimplikasi Bimbingan pada Pancakaki Bani Nuryayi. Jomsign: Journal of Multicultural Studies in Guidance and Counseling, 1(1): 99-122.
- [19] Irawan, A.W., Mappiare-AT, A., & Muslihati, 2018. Identitas Sosial Remaja Suku Mandar dalam Pappasang: Implikasi bagi Penyusunan Bahan Bimbingan. Jurnal Kajian Bimbingan dan Konseling, 3(4), 171-181.
- [20] Kasim, S. N. O. 2017. Pengembangan panduan permainan tradisional bugis-makassar dalam meningkatkan keterampilan sosial Siswa. Jurnal Psikologi Pendidikan & Konseling, 3(1): 45-52.
- [21] Kellner, D., 2004. Erich Fromm, Feminism, and the Frankfurt School. (Online). Accessed July, 10, 2017,https://pages.gseis.ucla.edu/faculty/kellner/essays/e richfrommfeminism.pdf
- [22] Lacksana, I. 2017. Kearifan Lokal Permainan Congklak sebagai Penguatan Karakter Peserta Didik Melalui Layanan Bimbingan Konseling di Sekolah. Satya Widya, 33(2): 109-116.
- [23] Leksana, D. M. 2017. Bimbingan Kelompok dengan Teknik Permainan Tradisional untuk Meningkatkan Penyesuaian Sosial. JCE, 1(1): 14-20.
- [24] Liza, L. O, dan Rusandi, M. A. 2017. Konseling Kelompok dengan Permainan Tradisional Melayu untuk Megurangi Penggunaan Smartphone yang Berlebihan

pada Anak. Proceeding International Seminar on Counseling, Malindo 5: 224-230.

- [25] Mappiare-AT., A. 2007a. Nilai Posmodern dan Bimbingan Konseling Sosial Pribadi: Penegasan Konsep-Diri dan Optimalisasi Kelola Diri pada Remaja. Pendidikan Nilai: Kajian Teori, Praktik, dan Pengajarannya, (14)2, 101 – 111.
- [26] Mappiare-AT., A. 2007b. Partisipasi Masyarakat terhadap Sekolah: Kasus Kabupaten Bantaeng Sulawesi Selatan. Dalam Sanapiah Faisal, dkk. (Eds.), Partisipasi Masyarakat terhadap Sekolah: Pelajaran dari Lapangan untuk Mewujudkan Visi Direktorat Pembinaan SMP (132 – 182). Malang: Penerbit Universitas Negeri Malang (UM Press).
- [27] Mappiare-AT., A. 2008. Partisipasi Masyarakat terhadap Sekolah sebagai Modal Sosial Bimbingan Konseling. Ilmu Pendidikan: Jurnal Kajian Teori dan Praktik, 35(2), 96-108.
- [28] Mappiare-AT., A., 2009. Identitas Religius di Balik Jilbab: Perspektif Sosiologi Kritik. Malang: Penerbit Universitas Negeri Malang.
- [29] Mappiare-AT., A. 2010. Revitalisasi dan Pewarisan Nilai Budaya Unggul Nusantara Melalui Media Bimbingan dan Konseling. Prosiding Konferensi Nasional APPI. Universitas Negeri Malang, Oct 16-17, 132 – 147.
- [30] Mappiare-AT., A. 2012. Identifikasi Media Bimbingan Karir Siswa. 25(2), 1-6. Butir-butir Budaya Unggul Nusantara sebagai Konten Bimbingan dan Konseling: Jurnal Teori dan Praktik,
- [31] Mappiare-AT., A. 2013a. Martabat Konselor Indonesia dalam Falsafah dan Kinerja Model KIPAS: Konseling Intensif Progresif Adaptif Struktur. Prosiding Seminar Internasional Konseling hlm. 37 – 46. Denpasar, Nov. 14-16.
- [32] Mappiare-AT., A. 2013b. Penguatan Layanan Bimbingan melalui Model Konseling Intensif Progresif yang Adaptif terhadap Struktur (KIPAS). Proceeding Seminar Internasional Forum FIP-JIP se-Indonesia (115 – 132). Medan, Oct. 29-31.
- [33] Mappiare-AT., A. 2015. Konstruksi Karakter Berbasis Budaya Nusantara untuk Pendidikan dan Konseling Multibudaya Model KIPAS. Jurnal Bimbingan dan Konseling, 28(2), 90-103.
- [34] Mappiare-AT., A. 2017. Meramu Model Konseling Berbasis Budaya Nusantara: KIPAS (Konseling Intensif Progresif Adaptif Struktur). Pidato Pengukuhan Jabatan Guru Besar Bidang Ilmu Budaya Konseling pada Fakultas Ilmu Pedidikan disampaikan pada Sidang Terbuka Senat Universitas Negeri Malang, February, 28. Malang: Kemenristekdikti Universitas Negeri Malang,
- [35] Mappiare-AT., A., Fachrurrazy & Sudjiono. 2010. Kecakapan Belanja Siswa, Kearifan Kultural, dan Media Bimbingannya. Jurnal Ilmu Pendidikan, 17(3), 178-188
- [36] Mappiare-AT., A., Fachrurrazy & Sudjiono. 2011. Pengembangan Media Bergambar Bimbingan Konseling untuk Pelatihan Keterampilan Komunikasi dan Soft-Skills. Jurnal Bimbingan dan Konseling, 24, Edisi April, 1-14.
- [37] Mappiare-AT., A., Fachrurrazy & Sudjiono. 2012. Identifikasi Butir-Butir Budaya Unggul Nusantara sebagai Konten Media Bimbingan Karier Siswa. Bimbingan dan Konseling: Jurnal Teori dan Praktik, 25(25). 1 -6.
- [38] Mappiare-AT., A., Fachrurrazy & Faridati-Zen, E. 2014. Rumusan Sistematis Budaya Nusantara sebagai Konten Media Bimbingan dan Konseling Multibudaya. Ilmu

Pendidikan: Jurnal Kajian Teori dan Praktik Kependidikan, 41(1), 15-24.

- [39] Mappiare-AT., A., Ibrahim, A.S. & Sudjiono. 2009. Budaya Konsumsi Remaja-Pelajar di Tiga Kota Metropolitan Pantai Indonesia'. Jurnal Ilmu Pendidikan, 16(1), 12-21.
- [40] Mappiare-AT, A., Hidayah, N., Muslihati, M., & Fauzan, L.2019. Adoption of People's Game as a Modification Technique in KIPAS Model Counseling. In 5th International Conference on Education and Technology (ICET 2019). Atlantis Press.
- [41] McLeod, J. 2003. Doing Counselling Research. Bonhill Street, London: Sage.
- [42] Morris, B. 2014. The Impact of Culture & Ethnicity on the Counseling Process: Perspectives of Genetic Counselors from Minority Ethnic Groups. Master's thesis. (Online). Accessed, 21 January, 2017, http://scholarcommons.sc.edu/etd/2733).
- [43] Patterson, C.H., 2004. Do We Need Multicultural Counseling Competencies? Journal of Mental Health Counseling, 26(1), 67-73.
- [44] Prestiadi, D., Hardyanto, W., & Pramono, S. E. (2015). Implementasi Total Quality Management (TQM) dalam Mencapai Kepuasan Siswa. Educational Management, 4(2).
- [45] Rahmi, S., Mappiare-AT, A., Muslihati, 2017. Karakter Ideal Konselor dalam Budaya Bugis: Kajian Hermenautik terhadap Teks Pappaseng. Jurnal Pendidikan: Teori, Penelitian, dan Pengembangan, 2(2), 228-237.
- [46] Riswanto, D, Mappiare-AT, & Irtadji, M., 2017. Kompetensi Multikultural Konselor pada Kebudayaan Suku Dayak Kalimantan Tengah. JOMSIGN: Journal of Multicultural in Guidance and Counseling, 1(2), 215-226.

- [47] Silondae, D. P. 2013. Model Bimbingan Kelompok Berbasis Budaya Suku Tolaki untuk Meningkatkan Keterampilan Sosial Siswa. Jurnal Bimbingan Konseling, 2(2), 64-70. Dari http://journal.unnes.ac.id/sju/index.php/jubk,
- [48] Southern, S., Gomez, J., Smith, R. L. & Devlin, J. M. 2010. The transformation of community counseling for 2015 and beyond. (Online). Accessed, January 21, 2017 (http://counselingoutfitters.com/vistas/vistas10/Article_7 5.pdf),
- [49] Sprinthall, N. A., Peace, S. D. & Kennington, P. A. D. 2001. 'Cognitive Developmental Stage Theories for Counseling. Dalam Locke, D. C., dan Myers, J. E., dan Herr., E. L. (Eds.). The Handbook of Counseling (pp. 109-129).. Thousand Oaks, London: Sage.
- [50] Sumari, M. & Jalal, F. H., 2008. Cultural Issues in Counseling: An International Perspective, Counselling, Psychotherapy, and Health, 4(1), Counseling in the Asia
- [51] Tirado, F. & Gálvez, A. 2007. Positioning Theory and Discourse Analysis: Some Tools for Social Interaction Analysis. Dalam Forum: Qualitative Social Research, (8) 2, Art. http://www.qualitativeresearch.net/index.php/fqs/article/viewArticle/248/547
- [52] Wahyuni, F., Gudnanto., & Pravesti, C.A. 2017. Menjawab Tantangan Global Dengan Konseling Model Kipas "Konseling Ramah Budaya" (Tinjauan terhadap Konstruk KIPAS). Proceeding International Seminar On Counselling 2017 Malindo 5: Selangor Oct 16-17, 2017.
- [53] Yousefi, M. K., dan Sepehrnia, R., & Ghahroudi, N. M. 2018. The Role of Parents' Incarnated Cultural Capital on Their Children's Studying Habit. Advances in Literary Study, 6: 30-40. (Online). Accessed, 14 Nov. 2018. https://file.scirp.org/pdf/ALS_2018012614100668.pdf. DOI: 10.4236/als.2018.61004.